



# Staff Report

## City of Manhattan Beach

**TO:** Honorable Mayor Fahey and Members of the City Council

**THROUGH:** Geoff Dolan, City Manager

**FROM:** Bruce Moe, Finance Director  
Gwen Eng, General Services Manager

**DATE:** September 20, 2005

**SUBJECT:** Authorize the Purchase of a Replacement Boiler for City Hall from the Stanley Louis Company (\$23,939.85)

---

**RECOMMENDATION:**

Staff recommends that the City Council award RFB #658-06 to the Stanley Louis Company in the amount of \$23,939.85 for the replacement of a hydronic boiler at City Hall.

**FISCAL IMPLICATION:**

Sufficient funds are available in the FY 2005-2006 Public Works Department operating budget within the General Fund. No additional appropriation is required.

**DISCUSSION:**

The hydronic boiler will replace an existing unit used at City Hall to provide heat for the offices. The existing boiler is over 30 years old and needs replacing. Additionally, it will no longer comply with AQMD emission standards beginning January 1, 2006. The boiler needs to be replaced in time for the upcoming winter as well as to meet the new standards.

*Bid Recaps*

Specifications were drawn up and provided to potential vendors. A total of four vendors were sent formal bid requests and the Request for Bid was also posted on the City's website. Two responses were received for the requirement. The comparison below shows total price (including sales tax, delivery, and installation):

Bidder	Total Bid
1. The Stanley Louis Company	\$23,939.85
2. Total-Western Inc.	\$29,950.00

The other vendors were polled why they didn't respond and both stated that they were too busy with other projects at this time and would be unable to meet our timeframe. Staff believes the bid from Stanley Louis to be competitive and reasonable, and therefore recommends Council award an order to them. If this purchase is approved, the project will be completed in 4-6 weeks.