



Agenda Item #: \_\_\_\_\_

# Staff Report

## City of Manhattan Beach

**TO:** Honorable Mayor Fahey and Members of the City Council

**THROUGH:** Geoff Dolan, City Manager

**FROM:** Bruce Moe, Finance Director  
Gwen Eng, General Services Manager

**DATE:** May 3, 2005

**SUBJECT:** Authorize the Purchase of Concrete Waste Containers for the Public Works Department from Quick Crete (\$24,409)

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### **RECOMMENDATION:**

Staff recommends that the City Council award RFB #649-05 to Quick Crete in the amount of \$24,409 for the budgeted replacement of aggregate concrete waste containers.

### **FISCAL IMPLICATION:**

Sufficient funds are available in the Public Works Department operating budget.

### **DISCUSSION:**

The City has standardized on cylindrical exposed aggregate containers, colored lids, and acrylic logos, which were custom designed over ten years ago. We now have 466 of these deployed throughout the City. The City has exhausted its current supply, and requires additional containers for new installations and to replace those containers damaged through traffic collision, vandalism and heavy use. This order also includes lids and acrylic logos to salvage containers damaged in the field where the actual concrete container is still usable.

#### *Bid Recaps*

In order to match the existing containers to maintain a consistent look throughout the City, specifications were drawn up and provided to potential vendors. A total of six vendors were sent formal bid requests and the Invitation for Bid was also posted on the City's website. Three responses were received for the requirement, which includes thirty containers with lids, logos, and liners, 80 separate logos, and 30 separate lids. The comparison below shows total price (including sales tax, delivery, and artwork):

Bidder	Total Bid
1. Color Stone	\$19,698.82
2. Quick Crete	\$24,409.00
3. Peterson Mfg.	\$37,381.54

The lowest bidder is considered non-responsive because their product does not meet the City's specifications and is dissimilar in both construction and appearance to the City standard. Staff has determined that the construction of that container will not have the same durability or aesthetic qualities

Agenda Item #: \_\_\_\_\_

of those containers presently in use. The highest bidder is based in Iowa, and consequently, transportation costs affected their bid. Based on these bids, staff recommends Council award an order to Quick Crete. Quick Crete has provided the City with the current containers for a number of years and does an excellent job meeting our needs. If this purchase is approved, the items will arrive in 6-8 weeks.