City Council Meeting, May 1, 2018 Agenda Item No. 11, Supplemental No. 1

City of Manhattan Beach

Proposed Biennial Operating Budget FY 2019 & FY 2020





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Agenda

- Budget Introduction
 - Overview of Budget Document
 - Key Investments
 - Service Delivery Changes
- Five Year Forecast
- Q&A



Budget Schedule

- May 8
- May 10
- May 22
- June 19
- July 1

- **Department Presentations**
- **If Necessary**
- If Necessary
- **Public Hearing and Adoption**
- Effective date of new budget

Directed changes will be incorporated by Resolution at time of adoption in June.

All meetings held at 6 PM in City Council Chambers Live Streamed and Broadcast



Budget Document Sections

- Introduction
- Summaries
- Departments
- Five Year Forecast
- Capital Budget Summary
- Strategic Plan and Performance Measures
- Appendix



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Community Engagement Efforts

- January Community Budget Social
- January/February Open City Hall Budget Survey
- Announced and published meeting schedule
- Advertisement in The Beach Reporter
- E-Notifications & Social Media
- Budget@citymb.info



Two Year Budget

- Encourage long range planning
- Focus on City Council Work Plan initiatives
- Greater emphasis on service delivery
- First year adopted second year approved
- Revisit FY 2020 at end of year one, then adopt
- CIP focus in year two



Service Delivery Investments

Public Safety

- Public School Safety (included in FY 2018 Estimate)
- Police/Fire Radio Interoperability (also connect w/ Public Works)
- Police Department Staffing for Tech Support Services (\$46,184)
 - New Administrative Clerk I/II and two "Lead" Records Technicians
- Environmental Sustainability
 - Several initiatives including Climate Action Plan and Climate Change Resiliency study
- Technology Investments
 - ERP
 - Permitting Solution



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Service Delivery Changes

Management Services (net savings of \$458,347)

- Eliminated Assistant City Manager and Economic Vitality Manager positions
- Upgrade one Mgmt. Analyst to Senior Mgmt. Analyst
- Finance Department (\$63,647)
 - Upgrade Financial Analyst to Senior Financial Analyst
 - New Management Analyst in Administration (PT offset)
 - Create Account Services Rep I/II class in FY 2020
- IT Department (No fiscal impact)
 - Change one IT Specialist position to Senior Management Analyst

Change one Network Administrator to IT Analyst



Service Delivery Changes

- Parks and Recreation Re-organization (net savings of \$83,500)
 - Eliminated one Recreation Services Manager
 - Upgraded one Recreation Services Manager to Senior Recreation Services Manager
 - Upgrade two Recreation Supervisors to Senior Recreation Supervisors
 - Add one Recreation Coordinator



Service Delivery Changes

- Community Development (\$94,573 for positions)
 - New full-time Administrative Clerk I/II (from PT Clerk)
 - New Traffic Engineering Technician I/II
 - Contract Services (\$210,000) for Speed Limit Survey, Local Traffic Impact Guidelines, and Short-term rental evaluation
- Public Works Department (\$78,881)
 - Reinstate Public Works Inspector (eliminated during recession)
 - Reinstate second in-house Electrician (fully offset by reduction in electrical contract)
 - Upgrade Engineering Technician I/II position to I/II/III
 - Downgrade vacant Maintenance Worker IV to III
 - Add PT Mgmt. Analyst for Backflow Program (Water Fund)



Economic Outlook

- Stability in major revenue sources
- Closely and actively monitoring and addressing pension costs
- Stormwater Fund and Street Lighting & Landscape Fund subsidies continue to impact General Fund



Proposed Budget -By the Numbers...



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FY 2019 Summary

Total City Budget:

- Revenues
- Expenditures
 - Operating
 - Capital Projects & Equipment
 - Debt Service
- General Fund Budget:
 - Revenues
 - Expenditures
 - Operating Surplus

\$125.3 million \$149.1 million \$108.6 million \$37.7 million \$2.8 million

> \$75.5 million \$74.7 million \$773,246



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Budget Reserves

- General Fund Designations:
 - 20% of Expenditures Policy \$14.9 million
 - Increase of \$0.9 million
 - Economic Uncertainty

- \$ 4.0 million
- Other Fund reserves within policy except Water, Storm Water, Refuse and Parking Funds
- PARS Pension Trust Fund balance \$750,000 (plus interest)



FY 2020 Summary

Total City Budget:

- Revenues
- Expenditures
 - Operating
 - Capital Projects & Equipment
 - Debt Service
- General Fund Budget:
 - Revenues
 - Expenditures
 - Operating Surplus

\$125.0 million \$126.8 million \$111.0 million \$12.1 million \$3.7 million

> \$75.2 million \$74.7 million \$532,079



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Budget Reserves

- General Fund Designations:
 - 20% of Expenditures Policy \$14.9 million
 - Economic Uncertainty

\$ 4.0 million

- Other Fund reserves within policy except Water, Stormwater, Refuse and Parking Funds
- PARS Pension Trust Fund \$1.0 million (plus interest)



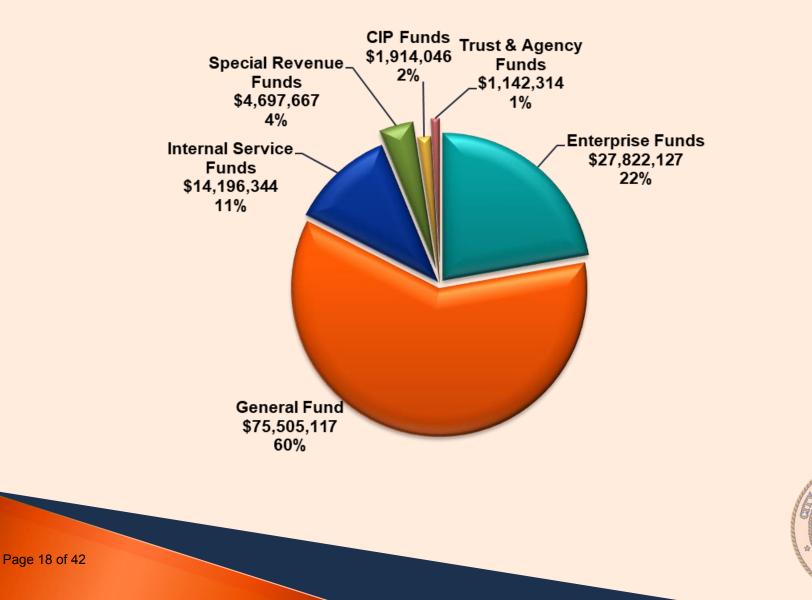
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Citywide Budget



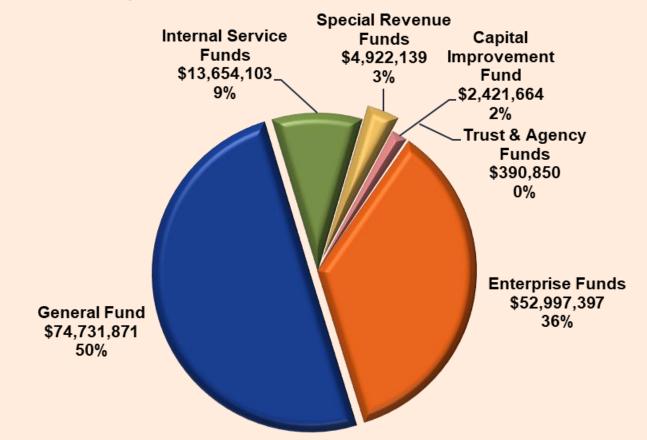
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FY 2019 Sources of Funds City-Wide = \$125,277,615



85/

FY 2019 Use of Funds by Fund Type City-Wide = \$149,118,024

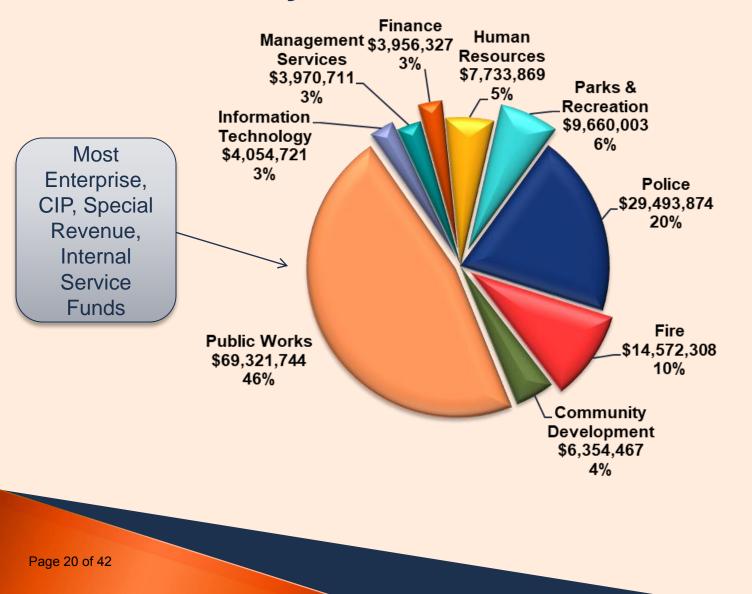




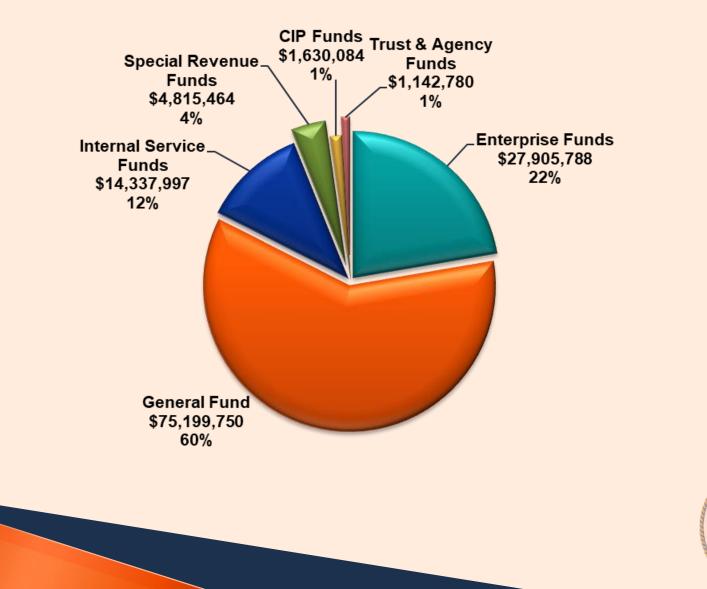
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FY 2019 Use of Funds by Department City-Wide = \$149,118,024

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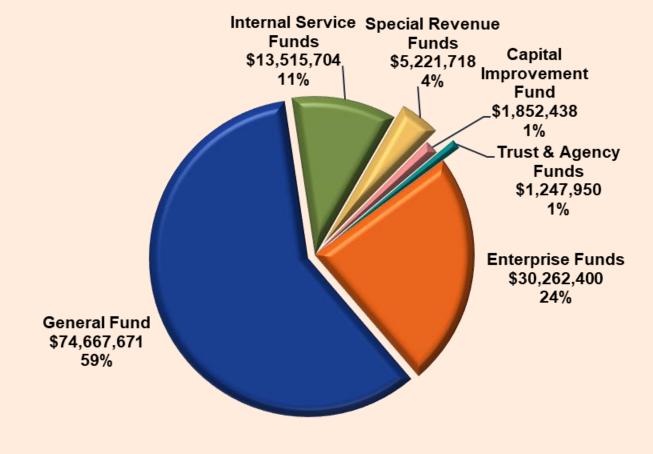
FY 2020 Sources of Funds City-Wide = \$125,031,863





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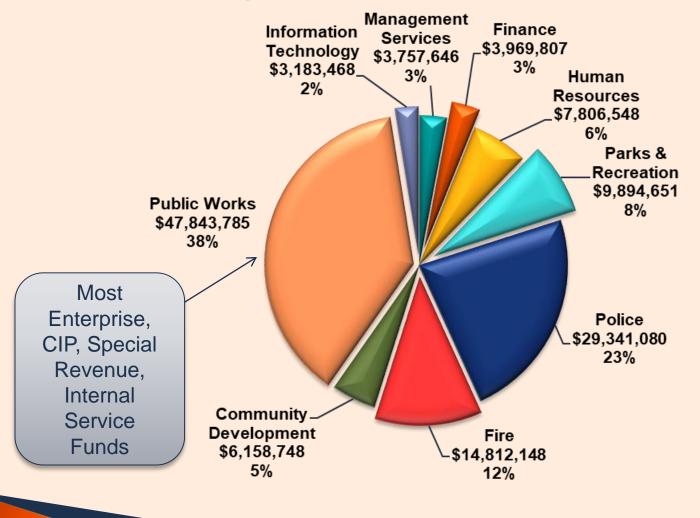
FY 2020 Use of Funds by Fund Type City-Wide = \$126,767,881





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FY 2020 Use of Funds by Department City-Wide = \$126,767,881





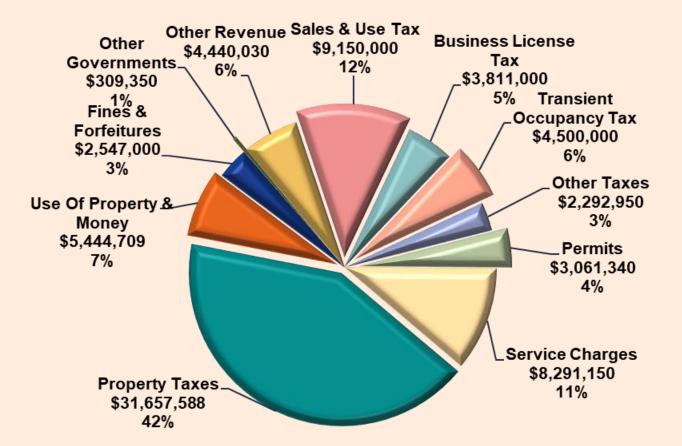
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The General Fund Proposed Budget



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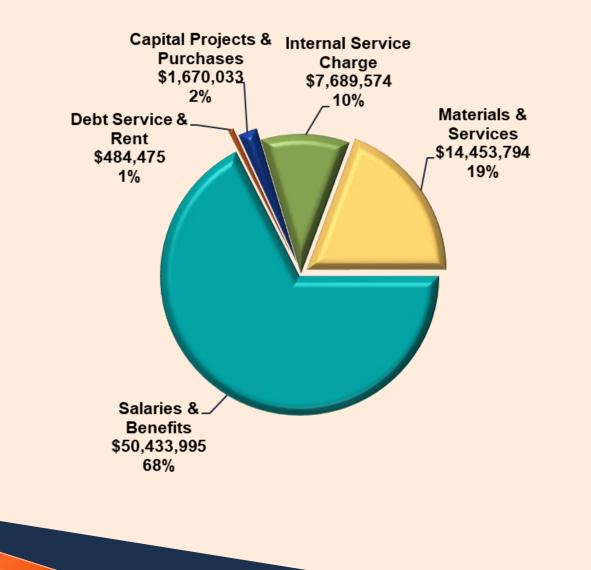
FY 2019 Sources of Funds General Fund = \$75,505,117





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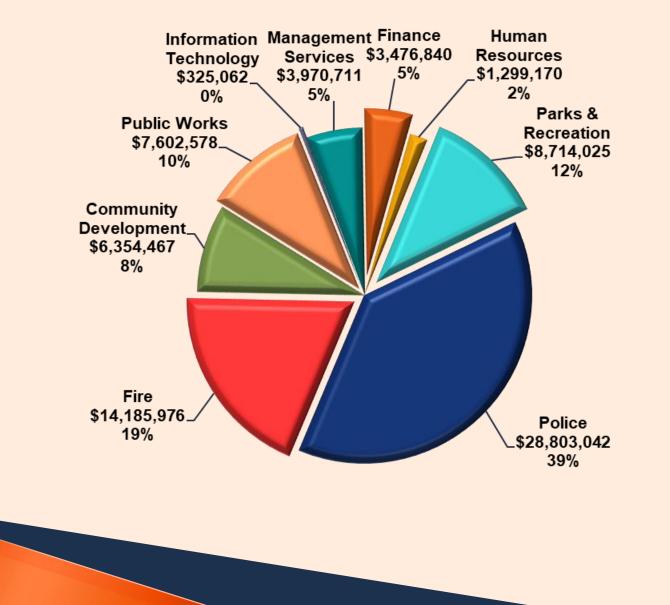
FY 2019 Use of Funds by Category General Fund = \$74,731,871





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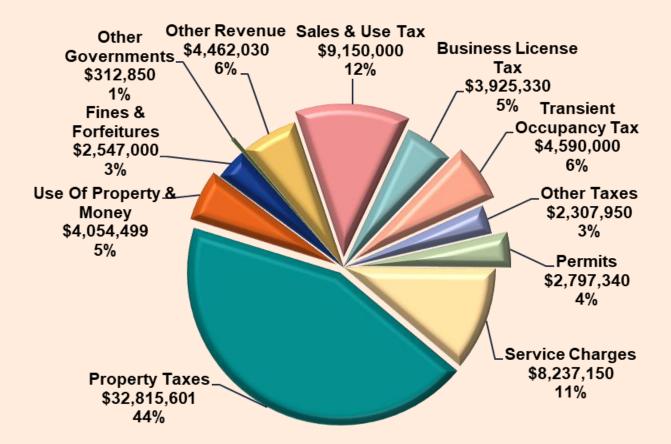
FY 2019 Use of Funds by Department General Fund = \$74,731,871





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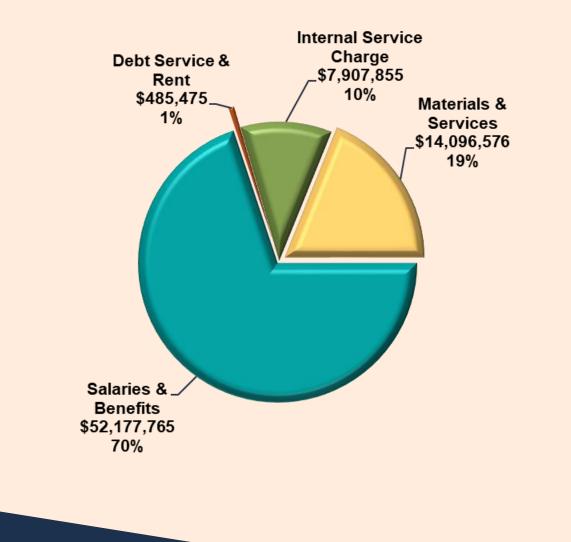
FY 2020 Sources of Funds General Fund = \$75,199,750





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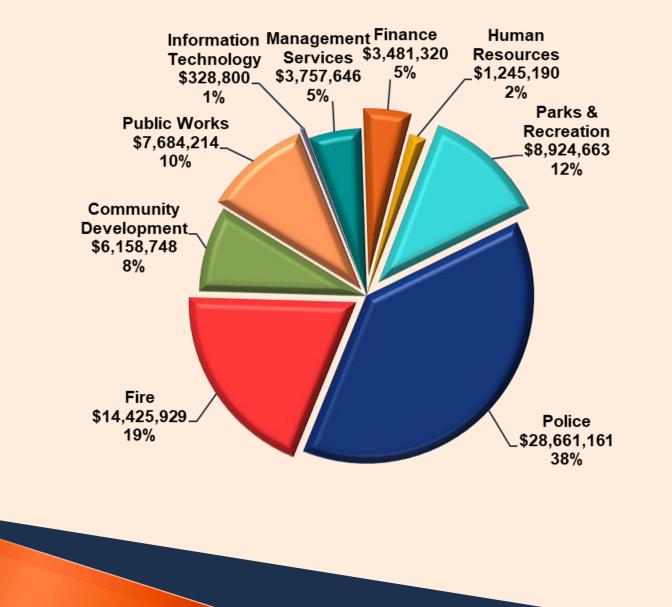
FY 2020 Use of Funds by Category General Fund = \$74,667,671





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FY 2020 Use of Funds by Department General Fund = \$74,667,671





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General Fund Estimated-to-Budget Comparison

| | *Estimated | | |
|--------------|--------------|--------------|--------------|
| | FY 2018 | FY 2019 | FY 2020 |
| Revenues | \$71,447,993 | \$75,505,117 | \$75,199,750 |
| \$ Change | | 4,057,124 | (\$305,367) |
| % Change | | 5.7% | -0.4% |
| Expenditures | 69,739,865 | 74,731,871 | 74,667,671 |
| \$ Change | | 4,992,006 | (\$64,200) |
| % Change | | 7.2% | -0.1% |
| Totals | \$1,708,128 | \$773,246 | \$532,079 |



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General Fund Budget – Details

- One-time revenue expected for repayment of loan by Dec '18
- Modest salary and benefit adjustments in anticipation of labor negotiations
- Vacancy factor of 4.0% (\$1.5 million) built-in
- Council Contingency maintained at \$100,000
- Pension costs accommodated



General Fund Expenditures

FY 2019 General Fund Budgeted Expenditures by Category

| | Budget | Estimated | Budget | FY18 Budget to FY19 Var | | FY18 Estimate to FY19 Va | |
|--------------------------|--------------|--------------|--------------|-------------------------|---------|--------------------------|---------|
| Expenditure Category | FY 2018 | FY 2018 | FY 2019 | Change | Percent | Change | Percent |
| Salaries & Benefits | \$47,073,640 | \$47,083,673 | \$50,433,995 | \$3,360,355 | 7.1% | \$3,350,322 | 7.1% |
| Materials and Services | 13,020,401 | 13,712,775 | 14,437,203 | 1,416,802 | 10.9% | 724,428 | 5.3% |
| Internal Service Charges | 8,506,954 | 8,387,228 | 7,689,574 | (817,380) | (9.6%) | (697,654) | (8.3%) |
| Capital Equipment | 1,163,585 | 74,947 | 1,670,033 | 506,448 | 43.5% | 1,595,086 | 2128.3% |
| Debt Service | 617,678 | 462,725 | 484,475 | (133,203) | (21.6%) | 21,750 | 4.7% |
| Interfund Transfers | 18,007 | 18,517 | 16,591 | (1,416) | (7.9%) | (1,926) | (10.4%) |
| Totals | \$70,400,265 | \$69,739,865 | \$74,731,871 | \$4,331,606 | 6.2% | \$4,992,006 | 7.2% |



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General Fund Expenditures

FY 2020 General Fund Budgeted Expenditures by Category

| | Budget | Budget | Budget | FY18 Budget to FY20 Var | | FY19 Budget to FY20 Var | |
|--------------------------|--------------|--------------|--------------|-------------------------|----------|-------------------------|----------|
| Expenditure Category | FY 2018 | FY 2019 | FY 2020 | Change | Percent | Change | Percent |
| Salaries & Benefits | \$47,073,640 | \$50,433,995 | \$52,177,765 | \$5,104,125 | 10.8% | \$1,743,770 | 3.5% |
| Materials and Services | 13,020,401 | 14,437,203 | 14,079,464 | 1,059,063 | 8.1% | (357,739) | (2.5%) |
| Internal Service Charges | 8,506,954 | 7,689,574 | 7,907,855 | (599,099) | (7.0%) | 218,281 | 2.8% |
| Capital Equipment | 1,163,585 | 1,670,033 | - | (1,163,585) | (100.0%) | (1,670,033) | (100.0%) |
| Debt Service | 617,678 | 484,475 | 485,475 | (132,203) | (21.4%) | 1,000 | 0.2% |
| Interfund Transfers | 18,007 | 16,591 | 17,112 | (895) | (5.0%) | 521 | 3.1% |
| Totals | \$70,400,265 | \$74,731,871 | \$74,667,671 | \$4,267,406 | 6.1% | (\$64,200) | (0.1%) |



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Notable Funds

- Storm Water
- Street Lighting and Landscaping
- Gas Tax New SB1 Funding
- Proposition A
- Measure R
- Measure M
- Insurance Reserve Fund
- Capital Improvement Fund



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Five Year Forecast General Fund



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Five Year Forecast

General Fund Revenues over Expenditures

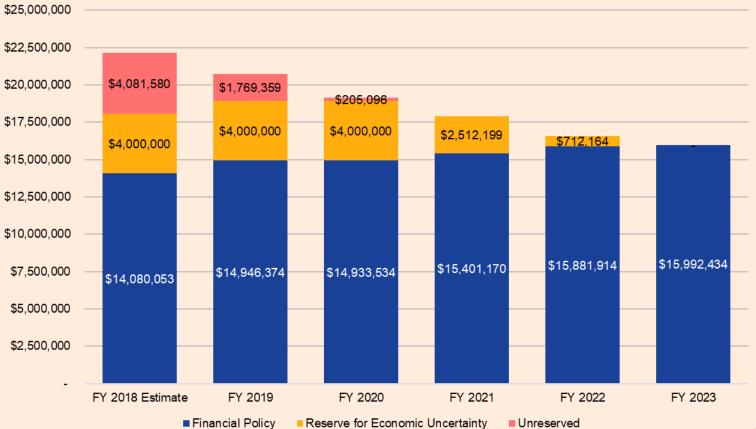




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Five Year Forecast

General Fund Estimated Fund Balances





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Budget Summary



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Summary

- General Fund budgets balanced with surpluses
 - \$773,246 in FY 2019
 - \$532,079 in FY 2020
- Unreserved General Fund balances at year end
 - \$1.8 million in FY18-19
 - \$205,096 in FY19-20
- Key investments in public safety, customer service, technology



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Summary

- General Fund subsidizing Street Lighting and Storm Water
- General Fund subsidizing Proposition A through City Funds Exchange
- Other funds of note being monitored



Budget Q & A



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