

Agenda CITY OF MANHATTAN BEACH Meeting of the Finance Subcommittee February 6, 2024 – 4:15pm City Managers Conference Room 1400 Highland Avenue Manhattan Beach CA 90266

- 1. Public Comments
- 2. Approval of Minutes from December 12, 2023 Finance Subcommittee Meeting Recommended Action: Approve
- 3. Lance, Soll and Lunghard, LLP One Year Extension of Agreement *Recommended Action: Approve*
- 4. Discuss Revenue Enhancement Measures Recommended Action: Discuss and Provide Direction

Adjourn

Finance Subcommittee Meeting Draft Action Minutes

Meeting Date: Location: Recording Secretary:	December 12, 3:00 p.m. City Manager's Conference Room – City Hall Helga Foushanes
In Attendance:	Tim Lilligren, Treasurer Richard Montgomery, Mayor Steve Napolitano, Council Member Bruce Moe, City Manager George Gabriel, Assistant to the City Manager Steve S. Charelian, Finance Director Julie Bondarchuk, Financial Controller Amira Khodari, Accounting Supervisor Emy-Rose Hanna, Revenue Services Supervisor
Called to Order:	2:58 p.m. by Tim Lilligren, Treasurer

Agenda Item #1 – Public Comments

None.

Agenda Item #2 - Approval of Minutes from September 28, 2023 Finance Subcommittee Meeting

The Finance Subcommittee approved the minutes of September 28, 2023.

Agenda Item #3 - Review of Results of Fiscal Year 2022-2023 Financial Audit

Staff presented the year-end financial statements for FY 2022-2023. Kelly Telford, a partner from the City's audit firm Lance, Soll and Lunghard, LLP, was present to answer questions. Based on the results of the audit, staff foresees no issue with obtaining an unmodified opinion, which means the City's financial statements are fairly presented in all material respects. A report will be prepared and presented to the City Council with the results in January/February. The Finance Subcommittee discussed, received and filed the report.

Agenda Item #4 - CalPERS Update Fiscal Year 2022-2023

Staff provided the annual update for CalPERS reporting in FY 2022-2023. Each year in August, the City receives an actuarial report from CalPERS for the previous FY. CalPERS had a net investment loss of 6.1% in FY 2021-2022 and preliminary investment returns of 5.8% in FY 2022-2023. Since the current discount rate is 6.8%, there will be net pension liability as a result of those two fiscal years. Staff will continue to monitor CalPERS activity and report back. The Finance Subcommittee received and filed the report

Agenda Item #5 - Investment Portfolio for October 2023

The Finance Subcommittee received and filed the report. <u>Agenda Item #6 – Month End Financials for October 2023</u> The Finance Subcommittee received and filed the report.

Agenda Item #7 – Fiscal Year 2023-2024 Monthly Schedule of Transient Occupancy Tax, Lease Payments and Miscellaneous Accounts Receivables

The Finance Subcommittee received and filed the report.

Agenda Item #8 – April 1. 2023 through June 30, 2023 Bad Debt Write Offs for <u>Miscellaneous Accounts Receivables, Utility Billing and Ambulance Transports Referred</u> <u>to Collections</u> The Eigense Subcommittee received and filed the report

The Finance Subcommittee received and filed the report.

<u> Agenda Item #9 – Adjournment</u>

The meeting adjourned at 3:34 p.m.



CITY OF MANHATTAN BEACH FINANCE SUBCOMMITTEE STAFF REPORT

TO:	Members of the Finance Subcommittee
THROUGH:	Steve S. Charelian, Finance Director
FROM:	Julie Bondarchuk, Financial Controller
SUBJECT:	Consider Amending Audit Contract
DATE:	February 6, 2024

RECOMMENDATION:

Discuss and provide direction on presenting a contract amendment for audit services to City Council for consideration. The amendment will include the audit of Fiscal Year (FY) 2023-2024 and FY 2024-2025.

FISCAL IMPLICATION:

Audit services are budgeted annually as part of the budget process. The cost of the amendment will be \$67,210 for the FY 2023-2024 audit year and \$70,570 for the FY 2024-2025 audit year.

BACKGROUND:

The City hires an independent Certified Public Accountant (CPA) firm to audit the City's financial statements annually. The audits provide an independent, objective assessment of stewardship, performance, and provides a determination on whether the City's financials are fairly presented.

The City issued Request for Proposal #1195-19 for auditing services in 2018-2019. Seven proposals were received and finance staff narrowed the proposals down to three firms based on the submitted scope of work and references. Finance staff interviewed the three audit firms and selected two finalists. The City Treasurer, Finance Director, Controller, and Senior Accountant interviewed the top two firms and selected Lance, Soll, & Lunghard, LLP (LSL) as the City's financial auditors. The current audit contract with LSL will expire March 31, 2024.

DISCUSSION:

Currently, there are no statutory requirements to change auditing firms. There is a requirement for the "relationship" or "audit partner" to rotate every five years [17 CFR § 210.2-O1(c)(6)]. Additionally, section 2.36.130 of the Manhattan Beach Municipal Code provides an exemption to formal bidding for service contracts relating to specially trained and professional persons.

Finance staff has been implementing various modules of the financial system since 2019-2020 with one major module left. Switching auditors is a labor intensive process which needs the full commitment of Finance staff to select the right firm and launch the first year. Extending the contract by one year plus one option year would allow staff to dedicate the proper resources for the next auditor procurement process.

Staff recommends that FSC discuss and provide direction on presenting a report to City Council to consider amending the current audit contract.



CITY OF MANHATTAN BEACH FINANCE SUBCOMMITTEE STAFF REPORT

Members of the Finance Subcommittee			
Steve S. Charelian, Finance Director			
Julie Bondarchuk, Financial Controller			
Discuss Revenue Enhancement Measures			
February 6, 2024			

No Staff Report

Attachments:

- 1. Finance Subcommittee Action Minutes, April 20, 2023
- 2. Revenue Enhancement Measures Staff Report, April 20, 2023
- 3. Revenue Enhancement Measures PowerPoint Presentation, April 20, 2023

Finance Subcommittee Meeting Action Minutes

Meeting Date: Recording Secretary:	
In Attendance:	Tim Lilligren, Treasurer Richard Montgomery, Mayor Steve Napolitano, Council Member Bruce Moe, City Manager Lolly Enriquez, RWG/ City Attorney Steve S. Charelian, Finance Director Libby Bretthauer, Financial Services Manager Julie Bondarchuk, Financial Controller Emy-Rose Hanna, Revenue Services Supervisor Marcelo Serrano, Budget and Financial Analyst

Called to Order: 2:03 p.m. by Tim Lilligren, Treasurer

Agenda Item #1 – Public Comments

None.

Agenda Item #2 - Approval of Minutes from December 15, 2022 Finance Subcommittee Meeting

The Finance Subcommittee approved the minutes of December 15, 2022

Agenda Item #3 – Consideration of Revenue Enhancement Measures (Stormwater Fee and Sales Tax Increase)

The Finance Subcommittee agreed to proceed with a report to City Council for consideration of a Stormwater fee and sales tax increase. The subcommittee recommended a Prop 218 process for the Stormwater fees, which includes obtaining an Engineering report, conducting a survey to poll resident opinion, a 45-day protest period, and concluding with a mail-in ballot process. Staff was directed to take a report to CC in May with the goal of concluding the process by the end of 2023.

The Finance Subcommittee recommended a .25% increase in sales tax with a provision to impose the remaining sales tax up to the limit upon a sales tax measure appearing on a future ballot.

Agenda Item #4 –Consideration of Parking Citation Increase

The subcommittee voted 2:1 in favor of a citation increase from \$53.00 to \$55.00. The proposed increase will be presented to City Council during the FY 2023-2024 proposed budget process.

Agenda Item #5 – Month End Financials for February 2023

The Finance Subcommittee received and filed the report.

Agenda Item #6 - Investment Portfolio for February 2023

The Finance Subcommittee received and filed the report.

<u>Agenda Item #7 – Fiscal Year 2022-2023 Monthly Schedule of Transient Occupancy Tax.</u> <u>Lease Payments and Miscellaneous Accounts Receivables</u>

The Finance Subcommittee directed staff to look into July 2022 total TOT collections and report

back why the numbers are so high.

The Finance Subcommittee received and filed the report.

Agenda Item #8 – October 1, 2022 through December 31, 2022 Bad Debt Write Offs for Miscellaneous Accounts Receivables, Utility Billing and Ambulance Transports Referred to Collections

The Finance Subcommittee received and filed the report.

Agenda Item #9 – Adjournment

The meeting adjourned at 2:48 p.m.



CITY OF MANHATTAN BEACH FINANCE SUBCOMMITTEE STAFF REPORT

TO:	Members of the Finance Subcommittee
THROUGH:	Steve S. Charelian, Finance Director
FROM:	Julie Bondarchuk, Financial Controller Amira Khodari, Accounting Supervisor
SUBJECT:	Consider Revenue Enhancement Measures
DATE:	April 20, 2023

RECOMMENDATION:

Discuss and provide direction on presenting a report regarding Stormwater fee and sales tax increases to City Council for consideration.

FISCAL IMPLICATION:

The City adopts a structurally balanced (operating revenue exceeds operating expenditures) budget annually. However, increased costs for operations, ongoing transfers to the Stormwater Fund, and support for infrastructure projects have put a strain on the General Fund budget. The most recent General Fund financial forecast presented to City Council during the mid-year budget update on February 21, 2023, projects approximately \$28.5 million in outgoing transfers and an \$18.5 million decrease of unreserved fund balance over the next five years.

To maintain the City's goal of fiscal sustainability and financial stewardship, staff has researched revenue enhancement measures in order to continue to align service levels with community expectations. Staff has identified two potential revenue enhancement measures: an increase to Stormwater fees and an increase in the sales tax.

Ongoing transfers to subsidize the Stormwater Fund have significantly impacted the General Fund unreserved fund balance. In FY 2021-2022, the General Fund transferred nearly \$2.2 million to support Stormwater Fund operations. Current Stormwater fees have not increased since 1996 since the inception of Proposition 218, and the annual revenues of approximately \$350,000 are insufficient

to fund necessary operations and infrastructure. Current estimates of General Fund subsidies to the Stormwater Fund are projected at approximately \$10.1 million over the next five years. An increase in fees is required to maintain the support of Stormwater Fund operations and reduce General Fund subsidies.

Additionally, the City's current sales tax rate is 9.5% and it is permissible to increase the sales tax up to 10.25%. Each 0.125% increase would yield approximately \$1.3 million in revenue with the maximum increase of 0.75% bringing in approximately \$7.87 million.

If there are no actions taken to enhance revenues, service levels may be impacted or the City may have to defer capital projects to balance future budgets.

BACKGROUND:

STORMWATER

On April 16, 1996, the City adopted Ordinance No. 1945, which created a separate enterprise fund for Stormwater programs and initiated a Stormwater fee in order to provide a secure funding source for stormwater operations, maintenance, and capital improvements. The program includes flood management, compliance with clean water requirements, and design and construction of capital infrastructure. Stormwater fees are paid by property owners and have not been increased since the program's inception in 1996. Currently, single-family residential (SFR) property owners pay a fixed fee of \$19.12 per year. The County of Los Angeles collects the Stormwater fee each fiscal year on the consolidated property tax bill. The City submits applicable fees to the County to be included on the property tax bills issued in October. In order to include the fee on the property tax bill, the City Council must hold a public hearing, at which time the City Council considers all objections and protests regarding the proposed levy of the fee for the fiscal year.

Initially, collected revenues were sufficient to fund ongoing maintenance, operations, and capital improvements. The Stormwater Fund currently generates approximately \$345,000 annually from direct property assessments. The majority of properties within the City are single-family residential properties, and are currently charged a flat fee of \$19.12 per year.

However, the current revenues are not able to support the regular operations of the Fund. The City's Stormwater program has been running a deficit year over year. In previous fiscal years, the program has received a transfer from the General Fund to maintain minimum service levels. Over the past five years, the General Fund has provided the Stormwater Fund with over \$6.0 million in subsidies. Due to inflation and mandated compliance with the Clean Water Act, the General Fund is projected to increase subsidies to about \$10.1 million over the next five years. Additionally, the Stormwater program also faces a backlog in capital improvement projects, with more than \$6.5 million in project costs identified in the Stormwater FY 2022-2023 CIP Five Year Plan.

The City conducted a fee study in 2019 to research the fee increase options. The study recommended that the City move away from charging a fixed rate per lot for SFR and instead charge a rate per surface area. If approved at the time, the average SFR property owner would have been charged an additional \$70 per year. The new rate would have generated an additional \$1.8 million for the Stormwater Fund in the year of implementation and could have been increased on an annual basis based the Consumer Price Index (CPI). The additional funding that would be provided through this change will reduce the amount of General Fund transfers needed to continue service levels, meet clean water regulatory requirements, and develop a long-term financial plan for capital projects to continue improving water quality and minimizing the impacts of flooding in local areas.

SALES TAX

Commonly referred to as "sales tax," transaction and use tax (TUT) may be approved locally and added to the combined state and local sales and use tax rate. Sales tax is the City's second largest revenue source in the General Fund and accounts for approximately 11.5% (\$10 million) of the FY 2022-2023 operating budget.

The City's current sales tax rate is 9.5%, which is the same as the Los Angeles County tax rate. Of the 9.5%, 7.25 % is the total statewide base sales and use tax and 2.25% are district voter approved measures. The City receives 1.0% (known as the Bradley-Burns local sales tax) of the statewide base. Below is a chart of how the 9.5% sales tax is currently allocated:

Rate	Jurisdiction	Purpose
3.6875%	State	State's General Fund
0.25%	State	State's General Fund
0.5%	State	Local Public Safety Fund to support local criminal justice activities
0.5%	State	Local Revenue Fund to support local health & social services prog.
1.0625%	State	Local Revenue Fund 2011
1.0%	Local	City or County Operations
0.25%	Local	Transportation Funds
7.25%	Total	Statewide Base Sales and Use Tax Rate
0.5%	County	Transportation Commission (07/01/1982)
0.5%	County	Transportation Commission (04/01/1991)
0.5%	County	LA County Metro (07/01/2009)
0.5%	County	Traffic Improvement Plan (07/01/2017)
0.25%	County	Measure H Homeless (10/01/2017)
2.25%	Tard	Vatar Annual District True Data
2.25%	Total	Voter Approved District Tax Rate

9.5% Total

State law caps the maximum sales tax rate across LA County at 10.25%, with the exception of the City of Santa Fe Springs at 10.5%. This provides the City with a permissible increase up to 0.75%. The 0.75% capacity is available to the City, LA County, or to certain regional agencies on a first come, first serve basis. As an example, the LA County Metropolitan Transportation Authority (Metro) brought Measure R in 2008 (0.5%) and Measure M in 2016 (0.5%). The LA County Board of Supervisors brought Measure H in 2018 (0.25%).

DISCUSSION:

To maintain current service levels and provide funding for infrastructure demands, staff recommends FSC consider presenting a report regarding Stormwater fee and sales tax increases to City Council for consideration.

Inflation and supply chain issues have created challenges in providing expected service levels while maintaining fiscal sustainability. This is very evident in infrastructure projects with some of public project bids are coming in as high as 2.5 times more than initially budgeted. Funding infrastructure maintenance and replacement remains a critical issue for many organizations. However, capital projects tend to be very expensive and the City is financially challenged to adequately fund infrastructure needs. Critically under-funded programs include street resurfacing and slurry seal, traffic signal timing and infrastructure, Americans with Disabilities Act (ADA) improvements, park improvements, facility upgrades, and utility infrastructure, including fire flow and compliance projects.

Competing with project funding are the annual subsidies to the Stormwater Fund. Ideally, revenues from enterprise funds should support operations and accumulate enough funds for infrastructure maintenance and enhancements. Based on a rate analysis conducted in September 2019, changing the Stormwater fee from an annual fixed rate to a rate based on surface area will generate approximately \$1.2 million in additional revenues for the Stormwater Fund.

A fee increase is required to address funding deficits related to Stormwater capital and operating needs. The majority of properties within the City are SFR properties, and are currently charged a flat fee of \$19.12 per year. For several years, the current fee has not been able to support the regular operations of the fund. If approved by City Council, staff will order an Engineer's report to identify the parcels subject to the fee as well as update the fee calculation. After obtaining the updated rates from the Engineer's report, staff will then return to City Council to approve the rates before proceeding with a survey and public outreach. At the time, City Council can decide to proceed with one of the two options below:

Option 1: The Stormwater fee increase can be added to the ballot in the next election in November 2024. This would require a majority vote of the ballots cast to take effect.

Option 2: City Council can decide to proceed with a Proposition 218 process. This involves conducting a protest hearing and then a mail-in ballot process. The process starts with public outreach and then a 45-day protest period where property owners can submit a protest to the City. If a majority protest is not received, the City Council can then conduct a protest hearing and proceed with a 45-day mail-in ballot process. A majority vote of ballots cast is necessary to adjust the rates.

A sales tax increase must first be approved through at least a two-thirds vote of all members of the City Council (4 out of 5 Councilmembers) and then a majority vote in the next municipal election in November 2024. The permissible increase is up to 0.75% in increments of 0.125%. The chart below lists the potential TUT increase along with the estimated additional revenue to the City:

Percent Increase	Estimated TUT Revenue
0.25%	\$2.58 Million
0.50%	\$5.23 Million
0.75%	\$7.87 Million

An approved local tax measure would ensure that any potential sales tax revenue would be used for the direct benefit of Manhattan Beach residents and not diluted across the County should another sales tax measure be presented on the ballot by another taxing authority. Transaction and use tax may be imposed at a rate in multiples of 0.125%, with each 0.125% yielding the City an estimated \$1.3 million in revenue.

SALES TAX TYPES

When considering a sales tax increase, the City has two options on the type of sales tax measure: general tax and special tax. As a general tax measure, a sales tax increase would require a majority vote of ballots cast to pass. Comparatively, special tax measures that are dedicated to fund specific projects or activities require a two-thirds vote to pass. A general tax measure for sales tax is preferable not only because it requires a majority vote, but it provides elected officials with the flexibility to fund future priorities which may be different than today. A special tax measure would dedicate the revenue stream to the specific purpose or project.

POTENTIAL OBSTACLES

A measure titled "Taxpayer Protection and Government Accountability Act" is slated on the November 2024 election and has potential impacts on any voter approved or City Council fee increases. This initiative adopts new and stricter rules for raising taxes, fees, assessments and property-related fees by amending the State Constitution, including portions of Prop 13, 218 and 26, and includes provisions that would retroactively void all state and local taxes or fees adopted after January 1, 2022 that did not align with its requirements. This measure would make it more difficult for local voters to pass

measures needed to fund local services and infrastructure. Current general tax measures and voter approved fee increases requires a majority vote to pass. The new measure would require a two-thirds vote to pass new tax or fee increases.

CONCLUSION:

Staff recommends that Finance Subcommittee discuss and provide direction on presenting a report to City Council to consider a Stormwater fee and/or sales tax increase and, if applicable, recommend a method of voter approval (November 2024 election or Proposition 218 mail in ballot process) for the Stormwater fee increase. If no action is taken, then the City will continue to subsidize the Stormwater Fund and may have to look at modifying service levels to maintain fiscal sustainability in future years.





APRIL 20, 2023

GENERAL FUND FORECAST

FIVE YEAR FORECAST REVISED WITH FY 2022-2023 YEAR-END PROJECTIONS	Inclu	Ides Fire S	staffin	ng Approved	by City Coun	d 3 Civilian) Ap Icil on October to 14% Effectiv	18, 2022	ity Council on Feb 23	oruary 7, 2023	³ GENE	RAL FUND	
		FY 2018-20	019	FY 2019-2020	FY 2020-202	1 FY 2021-2022	FY 2022-20	23 FY 2023-2024	FY 2024-2025	FY 2025-2026	FY 2026-2027	
GENERAL FUND		Act	ual	Actual	Actua	al Actua	Projecti	on Forecast	Forecast	Forecast	Forecast	
BEGINNING FUND BALANCE		24,614,1	68	25,378,484	25,167,21	1 30,693,696	38,150,4	21 31,928,997	30,300,566	28,237,568	26,242,063	
100 Revenues												
Core Revenues Non-core Revenues (One-time & Grants)	1	75,101,6		72,069,886	72,971,392 90,117,898		88,258,33 251,31		94,720,441	97,591,305	100,556,541	
Total Revenues & Other Inflows	(A)	\$77,571,6		\$73,200,844			\$88,509,64		\$94,720,441	\$97,591,305	\$100,556,541	
Expenditures Core Expenditures ²		71 705 4	00	72 681 676	71.016.720	78 307 655	86 221 46	8 89 355 348	91 978 625	94 379 226	97 261 451	
	24											0.000
FT 20	21-2	2022	FY	2022-2	023 F)	(2023-20	124 FY	2024-202	5 FY 20	025-2026	FY 202	6-202
Total Expenditures & Other	A	ctual		Project	ion	Forec	ast	Forecas	t I	Forecast	E	orecas
Annual Structural (Core) Surpl										0.00000		
Annual Surplus/(Deficit) Before (3,8	318,	,416)		(8,199,1	54)	(4,265,1	29)	(4,804,814	(5,	,207,584)	(5,9	81,847
Fund Equity Transfers Total ⁴	٨	ctual		Projec	tion	Forec	aet	Forecas	et	Forecast	E	orecas
Street Lighting & Landsca	~	cituai		- i tojec								necu.
Prop A Fund CIP Fund (Pension Liabilit CIP Fund (One-time)	2,183	3,688)		(1,589	,830)	(1,896,	364)	(1,926,26	7) (?	2,057,059) (2,	588,78
Stormwater Fund	2	(1,273,7	83)	(298,337)	(1,317,480		(1,589,83	(1,896,364)	(1,926,267)	(2,057,059)	(2,588,788	
Parking Fund County Parking Lots Fund Information Technology Fund Refuse Fund (Closeout)	2	263,8 (600,2	73	263,816	71,020 489,163 - 378,920	5 532,628	382,2	71 378,023	373,444	- 368,696 -	363,803	
Fire Station 2 Construction	021	-2022	F	Y 2022-3	2023 F	Y 2023-2	024 FN	2024-202	5 FY 2	025-2026	FY 202	6-202
Annual Incr./(Decr.) in Fund Bal	ļ	Actual		Projec	tion	Fored	ast	Forecas	st	Forecast	Fo	orecas
ENDING FUND BALANCE Financial Policy Designation Reserve for Economic Uncerta	-	0,763	\$					5,841,843		,366,218		03,016
Unreserved Fund Balance		\$ 6,440,5	10 (\$ 6,162,324	\$ 12,069,959	\$ 18 610 763	£ 10.622.61	4 \$ 8,429,496	\$ 5.841.843	\$ 3,366,218	\$ 103,016	

Source: FY 2023 Mid-Year Budget Update

MANHATTAN BEACH

CITY OF



IMPACTS ON GENERAL FUND

<u>Inflation</u>

- Decrease purchasing power
- Outpacing revenue growth

Capital Projects

- Bids coming in over budget
- Insufficient funding for critical projects

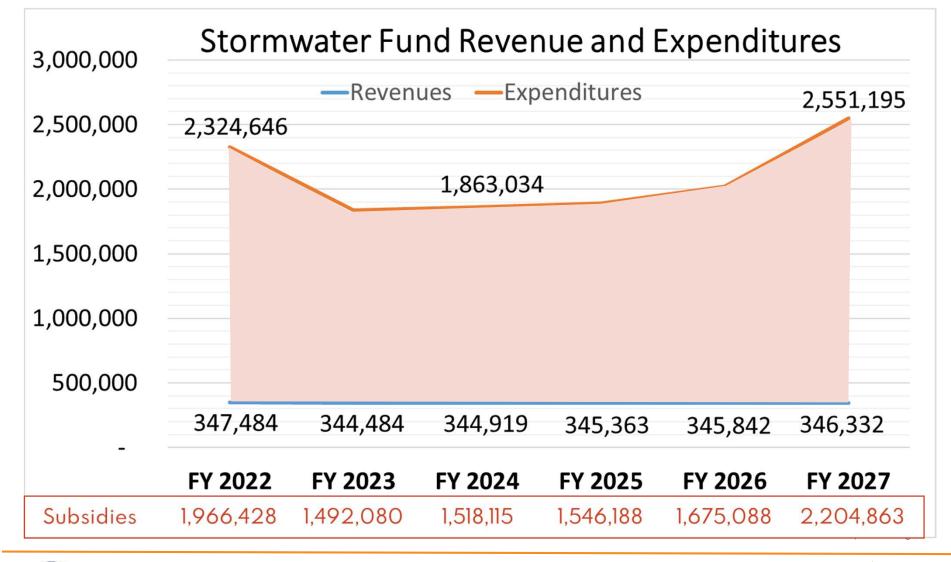
<u>Subsidies</u>

ΔΝΗΔΤΤΔΝ ΒΕ

• Estimated \$28.5 million in the next five years



STORMWATER FUND





CITY OF

MANHATTAN BEACH

STORMWATER FUND 2019 REPORT

- Current flat rate of \$19.12 annually on SFR
- Rate analysis conducted in 2019 proposed rates based on impervious square footage
 - Average SFR, would pay \$70 annually, an increase of \$50 annually
- Statistically valid survey resulted in 60% of voter support
- Upon City Council approval, staff will:
 - Obtain a report with updated proposed rates
 - Conduct public outreach and obtain a new survey



ΔΝΗΔΤΤΔΝ ΒΙ

STORMWATER FUND 2019 REPORT

2019 PROPOSED STORMWATER RATES 13,103 PARCELS 2,468 Condominiums & Multi-Family 2,200 Residential **Single Family** Residential 17% Average Annual Fee: 19% \$36 - \$64 Average Annual Fee: 738 \$97 Commercial and other Average Annual Fee: 7,331 \$1,125/acre **Single Family** Residential 366 Average Single Family Annual Fee: Residential 56% \$44-\$71 Average Annual Fee: \$155-\$256 ■ Condominium & MultiFamily ■ Commercial & Other ■ SFR ■ SFR ■ SFR



REVENUE ENHANCEMENTS

SALES TAX

Rate	Jurisdiction	Purpose	
3.6875%	State	State's General Fund	
0.25%	State	State's General Fund	
0.50%	State	Local Public Safety Fund to support local crim	inal justice activities
0.50%	State	Local Revenue Fund to support local health &	social services prog.
1.0625%	State	Local Revenue Fund 2011	Set by State
1.00%	Local	City or County Operations	Constitution
<u>0.25%</u>	Local	Transportation Funds	or taxation
7.25%	Total	Statewide Base Sales and Use Tax Rate	codes
0.50%	County	Transportation Commission (07/01/1982)	
0.50%	County	Transportation Commission (04/01/1991)	Voter
0.50%	County	LA County Metro (07/01/2009)	Approved
0.50%	County	Traffic Improvement Plan (07/01/2017)	тит
0.25%	County	Measure H Homeless (10/01/2017)	101
2.25%	Total	Voter Approved District Tax Rate	
9.5%	Total	Manhattan Beach Sales Tax Rate ———	→ Max Tax Rate 10.25%



SALES TAX

State law caps sales tax at 10.25% leaving a capacity of 0.75%

Percent Increase	Estimated TUT	Revenue	
0.25%	2.58 Million		<u>\$43 - \$46 milli</u>
0.50%	5.23 Million		\$2.5 million do
0.75%	7.87 Million	•	

Voter Approved District Tax

Rate	Jurisdiction	Purpose	FY 2022 MB Alloc.
0.50%	County	Transportation Commission (07/01/198⁄2)	\$890,169 (Prop A)
0.50%	County	Transportation Commission (04/01/1991)	\$738,377 (Prop C)
0.50%	County	LA County Metro (07/01/2009)	\$553,693 (Measure R)
0.50%	County	Traffic Improvement Plan (07/01/2/017)	\$626,568 (Measure M)
<u>0.25%</u>	County	Measure H Homeless (10/01/2017)	\$36,598 (Grant)
2.25%	Total	Voter Approved District Tax Rate	



BALLOT OPTIONS

<u>Nov. 2024 Election (Stormwater & Sales Tax)</u> Including the fee increase in the November 2024 election.

General Sales	Tax Election	n		
<u>Year</u>	<u>Pass</u>	<u>Fail</u>	<u>Total</u>	Passing Rate
2022	36	15	51	70.6%
2020	81	23	104	77.9%

<u>Prop 218 (Stormwater Only)</u> Proposition 218 process which involves public outreach, a 45 day protest period, and then a 45 day ballot process.



ΔΝΗΔΤΤΔΝ ΒΕΔCΗ

POTENTIAL OBSTACLES

Taxpayer Protection and Government Accountability Act

- November 2024 ballot measure
- Retroactive to January I, 2022
- Requires two-thirds vote
- Applies to taxes and fees





Questions?

